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Saudi Arabia

Barley Trade Quarterly

October 2017

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Report Highlights:

Saudi Arabia's barley imports for MY 2017/18 are projected at 7.8 million MT, a decrease of 13 percent compared to the official USDA estimate of 9 million MT. Based on export data from supplying countries, post reduced estimated total Saudi barley imports for MY 2016/17 of 10.5 mi to 7.6 million MT. The two main causes of the decline in Saudi barley imports are the large carryover stocks from record high imports in MY 2015/16 and an increase in consumption of processed livestock feed.

Quarterly Barley Report October 2017

The Kingdom's barley imports for Marketing Year (MY) 2017/18 are projected at 7.8 million Metric Tons (MT), down by 1.2 million MT compared to USDA's official forecast of 9 million MT. Based on data from exporting countries, post reduced its estimate of total Saudi barley imports for MY 2016/17 by 38 percent, to 7.6 million MT, from USDA's official forecast of 10.5 million MT. In MY 2015/16, the Kingdom's barley imports reached a record high of 11.2 million MT, contributing to large carryover stocks in MY2016/17. Another reason for decreased import demand is a reported increase in consumption of domestically produced processed livestock feed.

The Saudi Grains Organization's (SAGO) four recent barley purchase contracts cover imports of 3.6 million MT during the first six months of MY 2017/18. SAGO is expected to import about 4.2 million MT of barley in the second half of MY 2017/18.

SAGO Barley Purchases July-December 2017

| Arrival at Saudi Ports | Quantity in MT | Average CIF Prices in USD | Seller's Option Origins | | | |
|---|----------------|---------------------------|--|--|--|--|
| Jul-Aug.2017 | 1,500,000 | 176.47 | Australia, the Americas, EU, and Black Sea | | | |
| SepOct.2017 | 900,000 | 204.99 | Australia, the Americas, EU, and Black Sea | | | |
| Oct-17 | 660,000 | 203.37 | Australia, the Americas, EU, and Black Sea | | | |
| NovDec.2017 | 540,000 | 216.87 | Australia, the Americas, EU, and Black Sea | | | |
| Total July-Dec 2017 SAGO barley purchases: 3,600,000 MT | | | | | | |

Source: SAGO

SAGO tends to import large quantities of grains when prices are attractive. As such, the organization may import more than projected barley quantities if prices become more competitive.

| Saudi Arabia's Barley Imports in MT | | | | | | | | |
|-------------------------------------|------------------|-------|---------------------|-------|--|--|--|--|
| Exporter | Jul 2015-June 20 | 17 | Jul 2016- June 2017 | | | | | |
| Ukraine | 2,329,800 | 20.9% | 2,275,521 | 30.1% | | | | |
| Russia | 2,374,739 | 21.3% | 1,171,173 | 15.5% | | | | |
| Germany | 1,550,705 | 13.9% | 1,061,013 | 14.0% | | | | |
| Argentina | 1,633,489 | 14.7% | 910,805 | 12.0% | | | | |
| France | 673,900 | 6.1% | 863,823 | 11.4% | | | | |
| Romania | 873,208 | 7.8% | 471,231 | 6.2% | | | | |
| Australia | 773,256 | 6.9% | 291,975 | 3.9% | | | | |
| Lithuania | 250,347 | 2.2% | 147,354 | 1.9% | | | | |
| Canada | 65,553 | 0.6% | 132,000 | 1.7% | | | | |
| Estonia | 295,622 | 2.7% | 99,300 | 1.3% | | | | |
| Latvia | 186,443 | 1.7% | 72,220 | 1.0% | | | | |
| Other Countries | 122,023 | 1.1% | 66,023 | 0.9% | | | | |
| Total MY Imports | 11,129,085 | 100% | 7,562,438 | 100% | | | | |

Source: GTA and USDA

Revised Saudi Barley PSD Table

| Barley Market Begin Year Saudi Arabia | 2015/2016 Jul 2015 | | 2016/2017 Jul 2016 | | 2017/2018 Jul 2017 | |
|---|-----------------------|-------|-----------------------|-------|-----------------------|-------|
| | | | | | | |
| | Area Harvested | 2 | 2 | 2 | 2 | 2 |
| Beginning Stocks | 3074 | 3074 | 4059 | 4974 | 4044 | 3974 |
| Production | 10 | 10 | 10 | 10 | 10 | 10 |
| MY Imports | 11200 | 11200 | 10500 | 7600 | 9000 | 7800 |
| TY Imports | 10400 | 10400 | 10000 | 7600 | 9000 | 7800 |
| TY Imp. from U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Supply | 14284 | 14284 | 14569 | 12584 | 13054 | 11784 |
| MY Exports | 0 | 0 | 0 | 0 | 0 | 0 |
| TY Exports | 0 | 0 | 0 | 0 | 0 | 0 |
| Feed and Residual | 10200 | 9300 | 10500 | 8600 | 10300 | 8100 |
| FSI Consumption | 25 | 10 | 25 | 10 | 25 | 10 |
| Total Consumption | 10225 | 9310 | 10525 | 8610 | 10325 | 8110 |
| Ending Stocks | 4059 | 4974 | 4044 | 3974 | 2729 | 3674 |
| Total Distribution | 14284 | 14284 | 14569 | 12584 | 13054 | 11784 |
| Yield | 5 | 5 | 5 | 5 | 5 | 5 |
| (1000 HA) ,(1000 MT) | | | | | | |